TRENDY NEWS

SOS *Fluid Analysis Conference 2000*

MerrillSoft attended the conference that was held in Minnesota in October to give a presentation of *FTA2000* and to host a vendor exhibit to show the capabilities of *FTA2000*.   The conference went well and we were pleased to meet so many of you. It was a great opportunity for us to speak face to face with you and to hear what features you enjoy about *FTA2000* and what kind of enhancements you would like to see in the future. We look forward to attending the next conference and would like to thank you for your invitation.

MerrillSoft in 2000 !!!

The millennium year has been a very busy one for us here at MerrillSoft and has now come to an end. *FTA2000* has taken great strides during the year with many improvements to help boost performance, productivity, and new features to provide a "state of the art system". Much time has been spent bringing Intranet and Internet functionality to *FTA2000*. Along with providing these features, we have been finalizing our newest website **SampleResults.com** to provide sample information for all your customers directly from the web with the use of only a browser. Internal customers can have access to all customer information by assigning a special login and password while external customers can be limited to only their fleet information. *FTA2000* started in January of 2000 at version 1.5 and has progressed with six upgrades during the year to end at version 3.0. Many capabilities have been added to ensure *FTA2000* delivers one of the best performances of LIMS software available today!

FTA2000 *Product Family*

New Releases

Is it time to upgrade, are you running out of time? Here is a quick overview of the new products released in the FTA2000 product family. For more information visit our website at www.MerrillSoft.com.

FTA2000 v3.0

⊗ Allows the delivery of Trend Analysis reports electronically (i.e. fax or email results from within *FTA2000*).
⊗ Enter samples for the current day or the next workday.
⊗ Report spoofing was introduced to all reports to be produced with another labs name and logo.
⊗ Reprint a complete or partial days sample run without losing current days work.
⊗ Send Trend Analysis results to 6 different contacts based on the machine.
⊗ Estimated Use Query reviews historical information on the equipment and indicates the average user per day.
⊗ Web enabled to allow for easy transition to **SampleResults.com** website.
⊗ Email or Fax any *FTA2000* report to anyone.
⊗ Export all data into one of 13 different file formats.

FTA2000R (Internal Reader)

⊗ Use existing Local Area Network/Wide Area Network.
⊗ Graphing capability
⊗ Provides up-to-date customer, equipment, job site, and historical sample information.
⊗ Retrieve replica of Trend Analysis report.

Coming Soon

Coming 1st quarter of 2001 !!!

FTA2000W (Internet-World Wide Web)

⊗ Accessed over the Internet via **SampleResults.com**. Only a browser and Internet connection is necessary.
⊗ Built-in security requires a valid login/password.
⊗ External clients must be validated and can view only their fleet information.
⊗ Background security authentication with every request.
⊗ Provides up-to-date customer, equipment, job site, and historical sample information.
⊗ Retrieve replica of Trend Analysis report.
⊗ With only the use of a browser and an Internet connection you can access sample results from anywhere.

Lab Supplies

During the fourth quarter of 2000 MerrillSoft was able to negotiate deals with several major distributors to offer you lab supplies at a much lower cost. By combining the quantities of many oil analysis laboratories, we have been able to obtain "bulk" pricing and eliminate shipping charges on most items.   Contact us for more information or visit our website at www.MerrillSoft.com.

We Have a New Look

Did you miss us at the Fluid Analysis Conference? No need to worry, you can visit us at www.MerrillSoft.com and you'll see what everyone is talking about. Our new site is filled with more information about our products and now furnishes lab supply products and pricing. So stop by, we're looking forward to hearing from you!

MerrillSoft would like to wish you all a very successful and prosperous new year in 2001 !!!